



Governor's Grants Office News

Martin O'Malley **Anthony Brown**
Governor **Lt. Governor**
WINTER 2011

Greetings!

Happy New Year!

As we in the Governor's Grants Office plan our activities for the new year, it is time to take stock of what we are doing well for our constituents and where we can improve. Our most recent upgrade is the ability to inform subscribers about new available state and foundation grants that are posted to our website, similar to what most grant seekers are familiar with at the federal website Grants.gov. We hope you will subscribe to this new feature we offer and find it to be useful.

Since the new sub-recipient reporting requirement is now in effect for all federal grants, we are hosting a webinar on January 18, 2011 (see upcoming workshops below) to provide guidance, updates, and to answer questions.

After concentrating on targeted webinar trainings in 2010 the Governor's Grants Office will once again host a one-day conference in 2011. Please hold September 12, 2011 for it and we will provide more details in our next newsletter.

Eric Brenner
Director

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Governor's Grants Office Offers New Email Notification Service

In addition to posting all the available state grants and many relevant foundation grants, we now have the ability to email you when a new grant is posted to our website. It is patterned after the federal government's similar service provided via grants.gov. To sign up, look at the bottom right hand side of our homepage at <http://www.grants.maryland.gov/> and enter your email address. Since you

already are on our email list for newsletters, you will receive special instruction on how to add products like the state grants and foundation grants notifications to your preferences.

Special thanks to the staff of the Department of Information Technology (DoIT) for their invaluable assistance.

Governor's Grants Office hosts series of webinars about State Agency Grants

First in the "How State Grants Work" series features Arts and Energy grants



Thanks to our webinar series sponsor, Verizon.

Thanks to our speakers, Pamela Dunne, of the Maryland State Arts Council and Walt Auburn, Maryland Energy Administration for speaking about their agencies' grant programs in the first of the series in December.

We are grateful to the participating Foundation Center Cooperating Collections grants librarians who hosted a room full of nonprofit and local government leaders in their parts of the State. They are: Cindy Hackett, Anne Arundel Library, Annapolis branch; John Krivak, Prince George's Library, Hyattsville branch; Cynthia Thornley, Charles County Library, Waldorf branch; Cathy Moffatt-Bush, Calvert County, Prince Frederick branch; Ginny Capute, Queen Anne's County, Chesapeake College, Wye Mills.

For those of you interested in either of these two areas - arts and energy - you can watch the recorded version of the webinar at our site, www.grants.maryland.gov. Stay tuned for your invitation by email to the next webinar in the State Grants series this year. Ask [your local Cooperating Collection for grants](#) if they will be participating so you have a convenient location to attend and then see what the collection on site has to offer you in grant seeking.

The Governor's Grants Office thanks its webinar sponsor, Verizon, for underwriting the costs of these webinars so we may offer them free of charge to you.

Governor O'Malley Announces EXPORT MD Grants Have Been Awarded to 19 Maryland Small and Medium-Sized Businesses

Governor Martin O'Malley recently announced the State has awarded the first two cycles of FY 2011 Export MD grants to 19 small and mid-sized businesses across Maryland, helping them promote or sell their products and services in global markets. "The Export MD program is one of the state's most effective tools to help small and mid-sized businesses explore new international avenues for their products and services," said Governor O'Malley. "In today's competitive economy, businesses of all sizes need to think about innovative ways to tap into new opportunities for growth. Making the move to expand internationally can be that much easier with the financial assistance and expert advice this program offers."



Governor O'Malley at recent Small Business Roundtable Meeting

The Export MD grants, administered through the Maryland Department of Business and Economic Development (DBED), are awarded to businesses quarterly to help finance the cost of international marketing initiatives, including trade show fees, travel expenses, brochures, translators and website development. Since 2007, more than 100 Export MD grants have been awarded.

Fire Prevention and Safety Grants Application Period Now Open



The application period for federal Fire Prevention and Safety Grants (FP&S) began on Jan. 3, and will continue through February 4, 2011.

The grants provide funds for fire departments and emergency responders, including smoke alarm installation, fire prevention and public safety education campaigns, juvenile fire setter interventions, and arson prevention and awareness programs. The FP&S as well as R&D Grants support projects that enhance the safety of the public and firefighters from fire and related hazards.

The website below provides an Applicant Tutorial to help identify national standards as well as prioritize fundable activities and eligible organizations. It also explains grant priorities and evaluation criteria in addition to walking individuals through the application process.

[Grant applications](#) must be received by 5 p.m. EDT, February 4, 2011.

Maryland Receives Large Health Care Planning Grant

Lt. Governor Anthony G. Brown recently announced Maryland has received a \$999,227 grant from the U.S. Department of Health and Human Services to plan and develop consumer tools that will help Marylanders purchase affordable health insurance under the forthcoming Health Insurance Exchange. The Health Insurance Exchange will allow families and small businesses to compare the health benefits they purchase and access bargaining power comparable to that of established larger groups and corporations for the first time.



"Since the passage of the Affordable Care Act, Maryland and its partners in the health care and higher education community have secured 18 grants totaling more than \$100 million. This grant will help Maryland lay the foundation for an effective, efficient and consumer friendly health insurance exchange," said Lt. Governor Brown, co-chair of the [Health Care Reform Coordinating Council](#) and chair of the Health Quality and Cost Council.

The O'Malley-Brown administration has championed a series of reforms and initiatives since 2007 that have helped expand health coverage to 205,000 uninsured Marylanders, including 100,000 children. These initiatives include incentives to small business owners to provide insurance for employees, the expansion of Medicaid eligibility to parents making up to \$20,500, new laws that allow young adults to remain on their parents' insurance plan up to the age of 25 and an initiative that helped close the Medicare prescription drug donut hole.

According to analysis conducted by the Hilltop Institute, a nationally recognized research center at the University of Maryland Baltimore County, health care reform will generate substantial savings for Maryland taxpayers over the next several years. The state can expect to save \$829 million or more over the course of 10 years. The first comprehensive report of the Health Care Reform Coordination Council will be posted to the [website](#) on Monday, January 10, 2011, and it will include more details on the grants that have been awarded to the State.

Focus on Grants Programs

Art and Energy Success Stories

Since The Maryland State Arts Council (MSAC) and the Maryland Energy Administration (MEA) were featured in our first webinar of the HOW STATE GRANTS WORK series, we'd like to go a bit further and highlight some of the grants success stories coming out of these two state agencies.



MARYLAND STATE ARTS COUNCIL

The Maryland State Arts Council, an agency of the State of Maryland, under the authority of the Department of Business & Economic Development, Division of Tourism, Film and the Arts. Since the Council was established in 1967, its purpose has been, as stated in its enabling legislation, "to create a nurturing climate for the arts in the state." The MSAC awards grants to Maryland based not-for-profit, tax-exempt organizations and individual artists, administers numerous programs and provides technical and advisory assistance in the arts. During Fiscal Year 2010 the MSAC awarded more than \$12.47 million dollars in grants to organizations and individuals. Grant Programs include the Grants for Organizations Program, Community Arts Development Program, Arts-in-Education Program, Arts in Communities Program, Individual Artists Awards Program, Maryland Traditions Program, Capital Region Touring Program and Arts & Entertainment Districts Technical Assistance Program. Additional information is available at www.msac.org

As an example of how MSAC's grants support the community, The Maryland State Arts Council recently awarded a \$4,750 grant to the Dorchester Center for the Arts (DCA) to fund the restoration of a free-standing outdoor mural in Cambridge's Harriet Tubman Memorial Garden that was defaced in August 2009.

Charles Ross, an artist and direct descendent of Harriet Tubman, will restore the mural - approximately 6-ft. x 6-ft. in size - by creating images on both sides of the piece and adding masonry work to its support structure. Ross had submitted his design plan to DCA previously, and received approval from representatives of local government and the community. The grant calls for the project to be completed by the end of June 2011.

Located along Route 50, the memorial garden opened in 2000. It includes interpretive signage (pictured) related to the life of Harriet Tubman, the famed conductor of the Underground Railroad during the years that led up to the Civil War.



ENERGY ADMINISTRATION

MEA enhances the quality of life for residents, saves energy in renovation of apartment building in Montgomery County

Before renovations began in November of 2009, the then 71-year-old Frances Ballard had lived at the same address on Takoma Park's Flower Ave. for more than 30 years. Now, she says, she hardly recognizes the place.

The Gilbert Highlands housing community, Ballard's long-time home, has undergone a complete makeover. The Montgomery Housing Partnership, owners of the building since 2007, received several federal, state and county incentives that made \$5.34 million worth of renovations possible. Not only does the renovation improve the overall energy efficiency of the building and make the residence a great example of sustainable, green construction, but it also created 28 green collar construction jobs.

The Maryland Energy Administration, through the Maryland Multifamily Energy Efficiency and Housing Affordability (MEEHA) program, contributed \$52,500 to the project. The MEEHA grant helped cover the cost of purchasing 13 SEER HVAC gas-fired furnaces. Additional upgrades throughout the building include new Energy Star-rated appliances and lighting fixtures, individually metered in-unit HVAC systems, reflective roofs and more. The combined upgrades implemented by the project account for an electricity consumption reduction of 58 megawatt hours.

Now Frances Ballard can control the temperature of her own apartment, thus she's able to engage energy efficiency as a part of her daily life. She and her neighbors living at Gilbert Highlands now support Governor O'Malley's goal to reduce energy consumption by 15 percent by 2015.

The Maryland Energy Administration's Community grant program's allocation for FY 2010 was \$ 3.2 million, which amounted to 45 sub-awarded grants to Maryland communities.

Chesapeake Bay Trust Announces \$1.3 Million in Grant Funding To Organizations



Grants approved for the creation of living shorelines, habitat restoration projects, education programs and green job training initiatives

The Chesapeake Bay Trust just approved \$1.3 million in grants to 64 organizations and schools throughout the area to fund Bay restoration activities and environmental education programs. Recommendations for four of the Trust's major grant programs and initiatives, including its Living Shorelines program, Green Streets-Green Jobs initiative, Watershed Assistance Grant Program and Mini Grants Program, were approved by the Trust's Board of Trustees and will fund projects that protect eroding shorelines, promote green infrastructure, and engage Maryland's students in meaningful environmental and outdoor educational experiences.

"The Trust's Board of Trustees was impressed by the range and quality of grants recommended for approval this past quarter," said Tara Potter, Trust Board Chair and Vice President of Government Affairs for Verizon. "These projects - and the exceptional people and organizations behind them - are truly making a difference for the Chesapeake region by engaging students and citizens directly in Bay restoration efforts."

The Chesapeake Bay Trust is a state-chartered, nonprofit grant-making organization, sparking on-the-ground change in communities throughout Maryland and the broader Bay watershed. Since its inception in 1985, the Trust has awarded more than \$30 million in grants and engaged hundreds of thousands of citizen stewards in projects that have a measurable impact on the Chesapeake Bay and its tributaries. The Trust is supported by the sale of the Maryland Treasure the Chesapeake license plate, donations to the Chesapeake Bay and Endangered Species Fund on the Maryland State income tax form, donations from individuals and corporations, and partnerships with private foundations and federal and state agencies. Fully 90 percent of the Trust's expenditures are directed to its Chesapeake Bay restoration and education programs.

Maryland Small Grants Program makes a Big Difference



The Harry and Jeanette Weinberg Foundation, Inc.

The Harry and Jeanette Weinberg Foundation initiated the Maryland Small Grants Program (MSGP) to help eligible nonprofits more easily and efficiently apply for a grant. In most cases, it takes only 50 days to go from "Our application is enclosed" to "Your check is in the mail." Since its inception three years ago, the Maryland Small Grants Program has awarded \$11,746,380 to 220 nonprofit organizations across the state. To see their most recent list of grant awards to Maryland organizations, and to see if your favorite non profit might be eligible for a grant, visit the Foundation's website, www.hjweinbergfoundation.org.

Upcoming workshops



HOLD THE DATE!

We are pleased to announce that the Governor's Grants Conference will be held Monday, September 12, 2011.

~Details forthcoming in next newsletter~

Governor's Grants Office will Present Webinar about FFATA/FSRS Reporting System

Tuesday, January 18 11am - 12pm

This webinar is for all Federal Grant sub-recipients receiving \$25,000 or more in Federal

grant funds. Topics to be covered are, DUNS and CCR registration, the new FSRs Reporting System, Reporting Data Element, Reporting Cycles and Deadlines. OMB guidance and online resources will also be addressed. Any questions about this webinar, contact GGO Deputy Director Merrill Oliver at <mailto:moliver@gov.state.md.us>. You can [REGISTER NOW](#) for this webinar. Registration is limited, but the recorded version will be available online at the [Governor's Grants Office website](#) by January 20th.

Introduction to the World of Fundraising & Fundraising Resources at the Pratt Library

Interested in nonprofit fundraising? Looking for funding for your organization? Learn the basics about the world of fundraising. Find out about the free treasure-trove of books, magazines, directories, and databases available at the Pratt Library for anyone interested in fundraising for nonprofits.

Location: Pratt Free Central Library, Poe Room

Date: Monday, January 24, 2011

Time: 2 - 4 p.m.

Presenter: Dan Owens, Grants Cooperating Collection Manager

Foundation Directory Online Database Orientation (for Grant Seekers)

Looking for a grant? Pat Anderson, Grants Resource Center Librarian, will provide an introduction and individual assistance to searching the most comprehensive electronic collection of foundation grant makers available online. Meet at the library's front doors at 9 am.

Location: C. Burr Artz Library, Frederick

Date/s: January 26, February 23, 2011.

Time: 9 - 10 a.m.

Finance Fundamentals for Non Profits

Even for those with basic financial management skills, exercising financial leadership can be a challenge. Participants in this course will learn about the essential financial data for determining a nonprofit organization's financial health, how to read the balance sheet income statement, understand the audit and Form 990. This course will also cover how to convey financial information to the board and external stakeholders in a format that is easily understood. The importance of linking finance to strategy and managing for the long-term financial sustainability of your organization will also be discussed.

Location: CentroNia (Takoma Park, MD)

Date: Thursday, January 20, 2011

Time: 9:30 - 12:30 p.m.

Presenter: Harvey I. Metro, CPA, Metro Metro & Associates

FEE: \$100 (\$50 for members of Maryland Non Profits)

More Workshops!

Because successful organizations rely on great volunteers, not just grants...

Our [Volunteer Maryland](#) (VM) friends are hosting a series of networking and information sessions. During these 90 minute sessions, non profit organizations will have the opportunity to meet and discuss community concerns, make new contacts and see how the Volunteer Maryland Coordinator program creates structure, generates volunteers, and continues to meet the needs of your organization's volunteer program into the future.



VM will bring the coffee. You bring your cause to one of these

locations:

Frederick County

January 18, 2011

11:00 am - 12:30 pm

C. Burr Artz Public Library Conference Room

110 East Patrick Street

Frederick, MD 21701-5630

[Register now](#)

Charles County

January 20, 2011

11:00 am - 12:30 pm

Charles County Public Library

Potomac Branch

3225 Ruth B. Swann Drive

Indian Head, Maryland 20640

[Register now](#)

Howard County

January 21, 2011

2:00 pm - 3:30 pm

East Columbia Library

6600 Cradlerock Way

Columbia, MD 21045

[Register now](#)

Anne Arundel County

January 25, 2011

11:00 am - 12:30 pm

Severna Park Library

45 McKinsey Road

Severna Park, MD 21146

[Register now](#)

Washington County

January 26, 2011

1:00 pm - 2:30 pm

Boonsboro Public Library

401 Potomac Street (MD Route 34)

Boonsboro, MD 21713

[Register now](#)

Worcester County

January 28, 2011

1:00 pm - 2:30 pm

Ocean Pines Public Library

11107 Cathell Road

Ocean Pines, Maryland 21811

[Register now](#)

Baltimore City

February 1, 2011

10:30 am - 12:00 pm

Enoch Pratt Free Library - Southeast Anchor branch

3601 Eastern Avenue

Baltimore, MD 21224

[Register now](#)

Harford County

February 2, 2011

11:00 am - 12:30 pm

Harford County Public Library - Bel Air Branch

100 E. Pennsylvania Avenue

Bel Air, MD 21014

[Register now](#)

Queens Anne's County

February 3, 2010

1:30 pm - 3:00 pm

Queen Anne's County Public Library

Kent Island Branch

200 Library Circle

Stevensville MD 21666

[Register now](#)

Prince Georges County

February 4, 2011

1:00 pm - 2:30 pm

Human Services Coalition

8181 Professional Place, Suite 210

Landover, MD 20785

[Register now](#)

Montgomery County

February 10, 2011

11:00 am - 12:30 pm

Maryland Association of Nonprofits

Silver Spring Office

8720 Georgia Avenue, Ste 303

Silver Spring, MD 20910

[Register now](#)